enQUEST

E R P   S O F T W A R E

ENABLING BUSINESS ...
WITH SMARTER SOLUTION
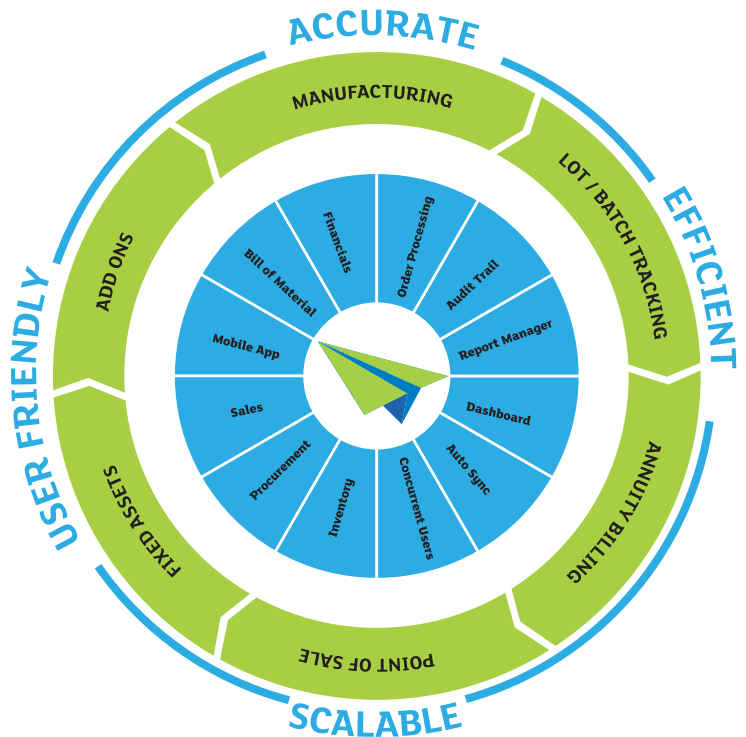
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enQUEST
ERP SOFTWARE

Endeavour Africa Group (EAG) is an organization that emerged out of the firm belief that true enduring success is always the result of collaborative efforts. Established in the year 2002 in Nairobi Kenya, EAG is one of the leading solutions providers in the field of Information Technology & Business Solutions. EAG develops solutions that move business and help them grow in a highly competitive environment

A feature rich ERP to manage your Business Operations ranging from Sales, Purchase Inventory, Accounting to Final Reporting. Whether you have a single Head Office or Multi-Stores model, ENQUEST can help you to manage your operations smoothly & standardize your operations.

- Flexible Implementation
- Secure and Affordable
- Simple business solutions
- A system that grows with your business needs
- Extensive and functional integration
- Reliable MIS Reporting
- Drill down Accounting Reports
- Client Server Architecture.
- Can be customized as per industry specific requirements

ACCURATE

EFFICIENT

USER FRIENDLY

SCALABLE

MANUFACTURING
LOT / BATCH TRACKING
ADD ONS
ANNUITY BILLING
FIXED ASSETS
POINT OF SALE

Financials
Order Processing
Bill of Material
Audit Trail
Mobile App
Report Manager
Sales
Dashboard
Procurement
Auto Sync
Inventory
Concurrent Users

Works on all devices

Highly configurable
Can be very easily adapted to your specific Business practices

Can be deployed on Cloud or on your Servers

Built on the latest trends in technology -SOA

Alerts/Messaging:
Event/Time based Alerts in form of dashboard alerts or mails or SMSs

Multiple Location with Central Management

Dashboard analytics provide incisive operational insights enabling effective decision-making

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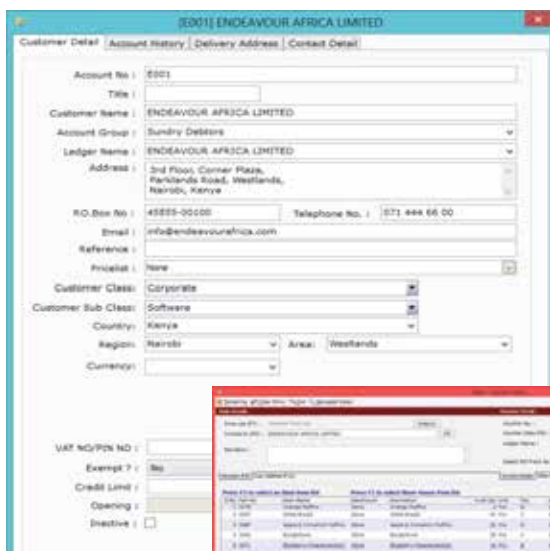### ERP SOFTWARE

SALES MANAGEMENT

ENQUEST deals with handling of the entire sales activities of an enterprise. Inventory updates in real time while keeping a tab on the Customers' accounts make this module the gateway to the revenue generation mechanism. ENQUEST sales module allows you to manage and classify your sales orders on a structural and hierarchical system. It gives you the ability to create new orders and to review the existing orders in their various stages. Get all information needed by the salesman to prepare a quote in one screen.

Complete follow-up and control from sales quotation, sales orders, deliveries, invoicing and with traceability of all customers operations.

- Customer & Credit Limit Management
- Sales Man Management
- Sales Targets Tracking & Reporting
- Multiple Price lists including Customer Specific
- Inclusive Tax & Exclusive Tax Price Setup
- Item Reservation at the Time Of Sales Order
- Division wise Sales Tracking through Cost Center
- User Defined Voucher Types e.g. Sales Local, Sales Export, etc...

- User Defined Fields on Sales
- Supports Both Cash Sales & Invoice Sales
- Additional Point Of Sale Module
- Price Difference Debit Note/Credit Note
- Comprehensive Promotion Module
- Accounting Sales Invoice
- User Defined Document Printing
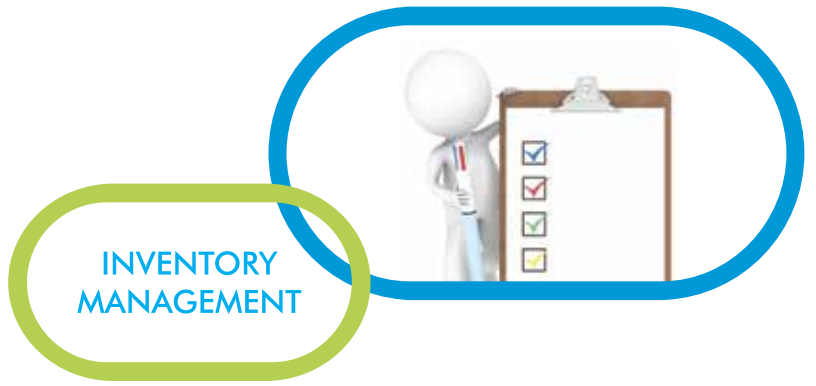- Extensive Customer Details Capturing & Analysis

REPORTS

- Extensive List of Sales Analysis Reports
- Realized & Un Realized Quotations
- Items Delivered But Not Invoiced or vice versa
- Target Variance Reports
- User Defined Pivot Reports

- Sales Chart & Dashboard
- Slow Moving & Fast Moving Items Reports
- Gross Item Profitability Analysis
- Drill Down Sales Analysis

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INVENTORY MANAGEMENT

ENQUEST has a powerful Inventory module, which gives you unlimited control over your stock. The system provides both management reports as well as detailed operational reports all customizable per user. You can include service and physical items, which can be flagged as non-commissionable.You can use inventory groups to sort and filter inventory items. You can define costing method per inventory such as average, latest or manual costs giving you the power and flexibility to manage inventory within your business.

- Unlimited Inventory Items
- Multiple Unit Of Measure Per Item
- Item Wise Costing Method
- Batch, Serialized & BOM Items
- Over the Counter Weighed Items
- Non Stocking/Service Items
- Multiple Warehouse
- Inter warehouse Transfer

- Stock Re-Order levels
- Negative Stock Control
- Physical Stock Verification
- PDA Integration for Physical Stock
- Standard Item Weight & Packing Details
- After Sales Warranty Period Definition
- Material Requisition, Issue & Return
- User Defined Attributes

REPORTS

- Stock Summary
- Stock Valuation
- Warehouse Wise Stock Report
- Branch Wise Stock Reports
- Stock Movement Report
- Item Stock Card Inquiry
- Re-Order Alerts
- Negative Stock Alerts
- Stock Ageing Analysis
- Various Transaction Reports
- Batch History & Balance Reports
- Serial No. History & Balance Reports

BARCODE

- User Defined Barcode Or Supplier Barcode
- Barcode Label Designing & Printing
- Shelf Label Designing & Printing
- Multiple Barcode Per item
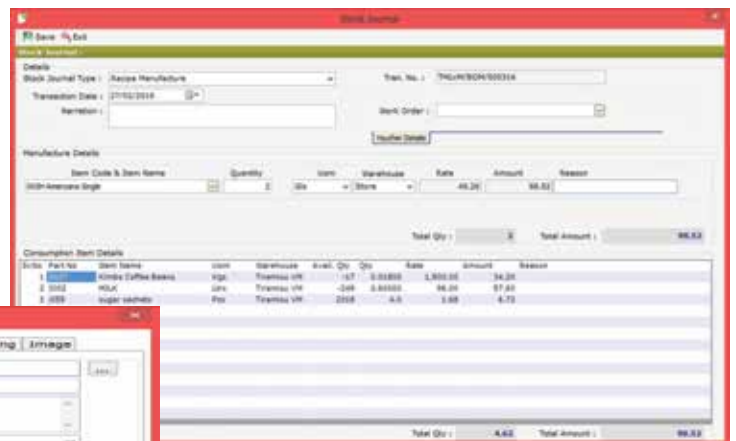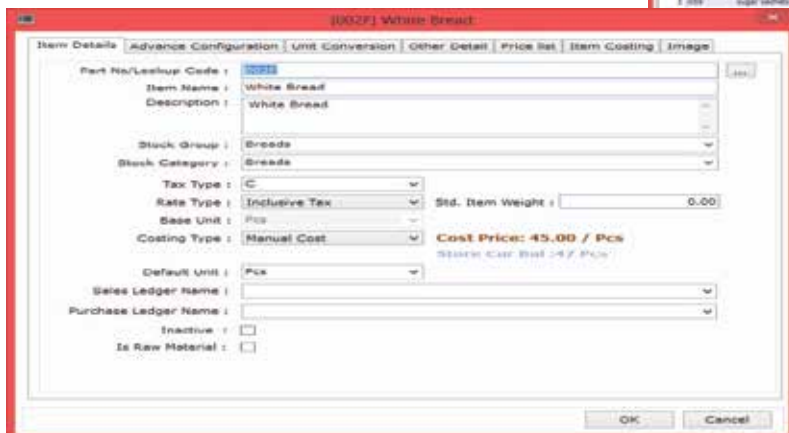
PROCUREMENT MANAGEMENT

The Procurement process in Enquest adapts to the organizational document flow. Procurement requests can be manually processed by stores, based on current stock levels according to orders. The procurement document workflow can also be linked across modules to sales order processing to ensure complete supply chain management.

SPECIAL FEATURES

- Full Supplier Profile Management
- Supplier Wise Purchase Price Lists
- Over the Screen Price Variation Notification
- Automatic Inventory & Accounting Effect
- Landed Cost Calculation Module
- Document Approval Flow Management
- User Defined Document Print Customizations
- Premature Purchase Order Closing

PROCESS FLOW

- Purchase Requisition
- Quotation Comparison
- Purchase Order
- Goods Receipt Note
- Purchase Invoice
- Goods Return Note
- Purchase Return Debit Note

RETAIL

Enquest retail module integrates with inventory as well as accounts, perfectly addressing the practical issues within the Point of Sale environment with powerful reporting features. Functionality includes security parameters, tender types (cash, voucher, credit/debit card, cheque, mobile payment), flexible pricing and discounting. ENQUEST point of sale is user-friendly and offers flexibility by allowing per-till configuration

- Multi location / warehouse POS with central integration
- Fast inventory look ups
- Hardware integration
- Multiple payment methods
- Flexible pricing with multiple price lists
- Accounting integration
- Deposit & Price list Matrix
- Embedded Bar Code feeding

- Branch requisition, GRN and internal stock transfer
- Multi user / Multi currency
- Integration with weighing scale
- Till wise cash flow monitoring
- Day end procedures
- Loyalty Management
- Promotions (club and campaign)
- Special Point of Sales Analysis Report

Wholesale/ Distribution

Mobile/ Electronics

FMCG/ Supermarkets

Pharmaceutical

Green Grocery/ Butchery

Restaurant/ Fast food

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ACCOUNTS MANAGEMENT

The Finance & Accounts (F&A) department is one of the most crucial departments in an enterprise. It is precisely for this reason organizations often commence their automation journey from this department. Enquest Finance ERP enables organizations to effectively automate and manage the F&A department. The Enquest Accounts Module effectively cuts down duplication of labour.

Features

- Multiple Companies
- Multi-currency
- User Defined Chart Of Accounts
- Unlimited account groups and ledgers
- Unlimited cost/ profit centres
- Bill By Bill Documents & Allocations
- Fixed Asset Ledgers
- General Ledgers
- Accounts Receivable
- Accounts Payable
- Credit Limit Management
- Accounting Sales & Credit Notes
- Accounting Purchase & Debit Notes
- Contra Entries
- Accounting Journals
- Fund flow and Cash flow
- Bank Reconciliation
- Audit trail

- Cheque Book Management
- Cheque Printing
- Create and Manage Ledger and daily books
- Post Dated Cheque Management
- Realized/Unrealized Forex Exchange Gain/Loss
- Statement Emailing
- User Defined Ageing Summary
- Cost Centre wise Trial Balance, Profit & Loss
- Sales Person wise Outstanding
- Exception Reports
- Statutory / VAT Reports
- Budgets and Controls
- Various Finance Reports i.e. Trial Balance, Profit & Loss, Balance Sheet, etc...
- Drill down reports from Summary to transaction
- Transaction Import from 3rd Party System using XML

Accounts Receivable

A flexible Receivable function is provided giving users comprehensive control over Debtors including Invoices, Receipts, statements, Credit Limits and Out standings.

Accounts Payable

Accounts Payable enables management and control of the disbursements process. Enquest facilitates rapid entry of vendor invoices, flexible cash disbursement and full reconciliation

General Ledger

Core of Financial System, Enquest General Ledger organizes all of your financial information. Enquest's double Entry bookkeping System ensures controlled & balanced Accounting Reports.

MANUFACTURING MODULE

- Create your Own Customized Process Flow
- Track Each Stage of Production Process
- Automatic/Manual Costing Calculation
- Industry Specific Customization Available
- Optional Job Order/Work Order Process
- Bill of Material Management
- Multiple Analytical Reports
- Intermediate Material & Wastage Details
- Material Consumption /Manufacturing Journal

FIXED ASSETS

This module helps you control your fixed assets easily, affordable and reliable. The different methods of depreciation includes straight line and reducing balance. Complete life cycle of assets can be managed from purchase till disposing of assets tagging/reconciliation module is also available. Add on Module for tagging is also available.

ANNUITY BILLING

This module provides for repetitive recurring invoices on a daily, weekly, monthly or quarterly basis by integrating with both receivables and inventory. The invoice run allows for an option of printing or emailing to customers

BATCH TRACKING

Batch tracking helps you track items having expiry dates and/or manufacturing dates which allow you to further control stock items. Users can determine what can be purchased or sold by batch.

SERIAL NO. TRACKING

Allows to Track Each Item with Unique Serial No through out the system. This can be very useful feature for Electronics/Mobile Tracking.

IMPORT COST ALLOCATION

Enquest's Import Cost Allocation Module ensures all the overheads are taken care in Item stock costing. User can segregate overhead costs and allocate them to single/multiple GRN. Each overhead cost can be distributed either based on Quantity Or Amount

SERVICE JOB CARDS

- Create Service Job Cards
- Issue Job Tickets to Customer
- Track/Update Job Card Status
- Relevant Job Card Status Reports

MOBILE APP (ANDROID)

Android App to aid your on field Sales Team to perform their duties more effectively & assist managerial staff to make calculated business decisions.

- On the Spot Sales Order Booking
- Real Time Item Stock Inquiry
- Real Time Price Inquiry
- Customer Wise Outstanding Inquiry
- Sales Man Wise Outstanding
- Management Dashboard
- Ageing Inquiry Report
- Bank Balance/Cash Balance Report
- Comprehensive User Rights Control

OTHER VERTICAL ADD ONS

Enquest integrates with third party (or their own) softwares and gives seamless system integration with modules/products like:

- Property Management
- Human Resource Management
- Time Attendance & Payroll
- CRM

Distribution

Simple

Finance

Innovative

Manufacturing

Technology

Mobile

Cloud
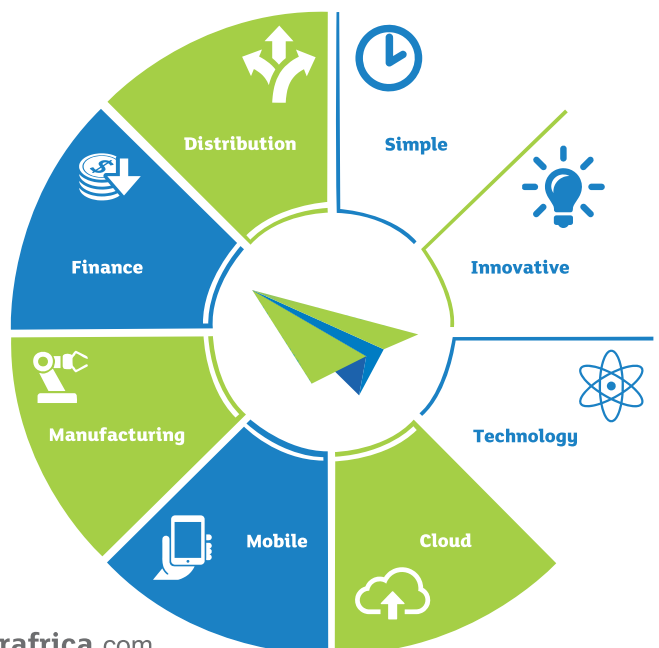
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